

# Remodeling Review

HBA Remodeler of the Year!

HBA Best Addition of the Year!

HBA Remodeled Project of the Year!

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Over 20 years in business!

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## Remodeler OF THE YEAR!

For the second consecutive year, Fannin Remodeling Company has won the prestigious Remodeler of the Year award, as presented by the Sales and Marketing Council.

Every year the Toledo area Home Builder's Association puts together an awards show featuring the construction industry and trades.

This year's banquet was held at Pinnacle in Maumee during the month of March. Fannin Remodeling Company took home two awards that night, including Multi Media Presentation Of The Year (for more information see page 2).

To qualify for the title of Remodeler of the Year, the potential winner must be a reputable company (that is, at least 5 years in existence) and have a positive public reputation. In addition, the projects presented for entry must include both the before and after photos.

Remodeler of the Year is a top honor for any construction company and Fannin Remodeling is pleased to have won 3 out of the 6 years the award has been in existence.

## Another Satisfied Customer!

When Bill Sams agreed to oversee the building of one of our PGT rooms, our sales specialist got a little more than he bargained for. The homeowners decided to place a 14' x 16' patio room atop their existing deck in order to enjoy the outdoors without the irritation of bugs.

For Bill and Jacob it was business as usual installing a PGT patio room on top of a deck, off the back of a house. However, the homeowners presented a bit of a challenge for the production crew to overcome. They had always wanted an awning over the back door of their house so that they would not get rained on when standing at the back door. When Bill and crew arrived to install the new PGT structure, the homeowners saw their opportunity to achieve their project goals.

The challenge was to tie in the PGT room with the overhang while making both structures look like they were built with the original blue prints. Bill and Jacob worked to create the awning. Together, with their problem-solving skills and their carpentry backgrounds, they completed the job in fulfillment of the homeowners' dreams.

Bill truly lived up to our company motto:



BEFORE



AFTER

What Your  
Mind Can  
Conceive,  
Our Hands  
Can Create!

# From Ice Cream Shop to Award Shows



by Beth Grafing,  
Defiance College  
Intern



If you would have asked me a year ago where I would be working during the summer, the last place I would guess is Fannin Remodeling Company. Who knew ice cream could lead to a career?

As luck would have it, a local ice cream shop was just the place to meet my future bosses, Mr. and Mrs. Fannin. I was looking for a summer position that would facilitate my new skills, but after a month of searching, I started to lose hope. What better way to lift one's spirits than to purchase ice cream? I decided to pay a visit to a south Toledo ice cream shop, when a gentleman with his wife and child approached me with their business card in hand. I was not sure what to think, but after talking with him and his wife it became apparent that I should schedule an interview. A week later I took on the position of receptionist at their Airport office.

Sometime before going back to school, the owner, Chuck Fannin, asked me to condense his pictures and licenses into a PowerPoint presentation. I was able to scan the pictures into the computer, set the presentation to music, and teach Chuck how to run the program.

Deborah gave me the chance to attend a conference concerning the entry forms for the Sales and Marketing Awards. While there, I also learned of a Multi-Media Award. I eagerly asked Chuck and Deborah to enter the in-home presentation into the Multi-Media category. A few months later Chuck and Debbie accepted the award.

Word of the award recognition spread to my college's website, the college newspaper, and even a local newspaper.

More than excited to win the award on Fannin Remodeling Company's behalf, I look forward to my second summer at the Airport office.

## WHAT TO LOOK FOR IN A **REMODELOR**

by Charles W. Fannin

When you are hiring a remodeler, you are hiring a service rather than a product. The quality of the service will show in the finished product and your satisfaction with it. If you are interviewing more than one remodeler, make your decision on **professionalism**, not price.

*A professional remodeler will:*

- Save you money by doing it right the first time.
- Ensure that your dreams are accurately translated into reality by offering design services in house or through an arrangement with a professional architect or designer.
- Understand that your comfort during the project and its stressful completion depend on effective communication with your remodeler.
- Maintain a safe and reasonably neat jobsite to prevent damage to your home and injury to household members and pets.
- Provide the best possible materials within your budget.
- Ensure your job will meet or exceed applicable building codes and regulations.
- Guarantee the quality of work with a warranty.
- Respond promptly to service calls and inquiries.
- Put ending dates into your contract.

### Microwave Quick **Rhubarb Crisp**

From the Grafing  
Household

3 cups	Rhubarb, cut bite size
1/3 cup	Sugar
2/3 cup	Quick Oatmeal
1/3 cup	Flour
3/4 cup	Brown Sugar, packed
1/2 tsp.	Nutmeg
1/2 tsp.	Cinnamon
1/4 cup	Margarine



Place rhubarb in greased oblong microwave-safe baking dish. Combine sugar, oatmeal, flour, brown sugar and spices. Mix margarine in until crumbly. Sprinkle over rhubarb. MICROWAVE for 12 to 16 minutes on HIGH or until rhubarb is tender. Makes about 6 servings.

*We would like to thank our summer intern, Beth Grafing, from Defiance College for all her help with this newsletter issue.*

# Kurt's Korner

Summer is here and I can't wait to play all day long! I want to ride my bike, go swimming every day and play with my best friend, Jacob.

Jacob is my neighbor and seven years old just like me. We are both going to be in the second grade next year and we are both Tiger Cub Scouts. I am so glad Mom and Dad let me join Cub Scouts. It is so much fun! I've not only made a lot of new friends but I've toured a police station and a television station. In fact, all of us scouts got to be on TV and wave at the people at home. Boy, was that really cool! But the coolest of all was when Dad and I attended the annual Boy Scout Sleepover at the Mud Hens. What a treat!

Dad, Mom and I went to the Mud Hens game together. I even took "Wishy Bear", my new stuffed bear Dad bought for me at a Make-A-Wish Foundation event. (That's why I call him Wishy, because he helps make wishes come true.) In fact, Mom and I took Wishy shopping at the new Build-A-Bear store and bought him some clothes and his own tent so he



could camp out with Dad and me at 5/3rd Field. Did you know they even have Spiderman costumes for bears? Wishy cried until I bought him one. Well, when we got home Dad wasn't so excited about Mom and me shopping for Wishy. In fact, Dad said, "Bears have fur, they don't need clothes." But, finally Dad gave in and said Wishy could come camping with us and even keep his Spiderman costume. Wishy loved his costume so much he even wore it to the game.

Once we arrived at 5/3rd Field all the scouts lined up for the annual Scout Day Parade. We marched around the stadium to our seats. After the game there were lots of fireworks. Wishy had never seen fireworks before and got really excited. Then after the game, Mom left and Dad, Wishy and I set up our tents for the sleepover. We didn't go to sleep, instead, we watched "The Incredibles" on the big outside screen. Dad said it reminded him of the good old days and the outdoor movie theatres he used to go to as a kid. I said, "Dad it sounds like the good old days were a lot of fun." Then, I told him I wish we could come here all the time and sleepover. Dad just smiled and told me and Wishy to go to sleep, that today had been an "Incredible" day for him too.

## Flower Day can be turned into Flower Weeks!

*Flowers, food & fun; this year's Memorial Day Weekend may last longer than expected.*



At Flower Day Weekend, held at Erie Street Market, shoppers were able to purchase their favorite flowers while enjoying PGT Patio Rooms as sponsored by Fannin Remodeling Company.

Market-goers were even able to vote on their favorite flower as part of the day's festivities. The choices were tough as voters had to choose from Petunia, Marigold, Geranium, Impatiens and Snapdragon.

People loved stopping in the PGT display between buying flowers. As for the winner of the "Flower Election", Impatiens were voted Toledo's favorite flower.

Even Carolyn (our bookkeeper) got in on the celebration by having her "Grand Opening" of her boutique, which is also at the Erie Street

Market. Carolyn's boutique, called Chic Designer Handbags & Accessories is located across from the Antique Mall. Be sure to stop by and check out all of the designer ladies accessories she has to offer.



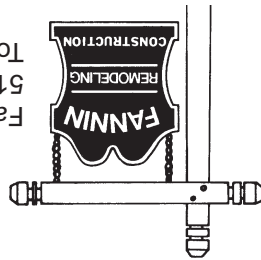
Aug 6  
 July 31  
 Monroe County Fair  
 Monroe, Michigan  
 Featuring full line  
 remodeling, too

June  
 15-19  
 Strawberry Festival  
 Holland, Ohio

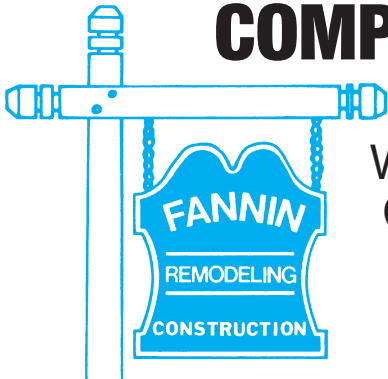
Come out and visit us at these  
 upcoming shows featuring  
 the PGT Room Display:



Fannin Remodeling Co.  
 5128 Airport Hwy.  
 Toledo, OH 43615



# FANNIN REMODELING COMPANY



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 Our Hands  
 Can Create

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